

# QSL Fact Sheet

CURRENT AS OF 10 January 2019

## QSL'S Grower Pricing Agreement

Under the new Marketing Choice arrangements for Growers, three different contracts must be in place before these growers can access QSL marketing and pricing services for the 2017 and beyond. These are:

1. An **On-Supply Agreement (OSA)** between QSL and your Miller
2. A **Cane Supply Agreement (CSA)** between the Grower and your Miller
3. A **Grower Pricing Agreement** between the Grower and QSL

The **Grower Pricing Agreement (GPA)** is a contract between QSL and a Grower which details the conditions under which that grower will allocate their Grower's Economic Interest in sugar (GEI Sugar) to QSL in order to access QSL's marketing and pricing services.

**The GPA only needs to be done once**, and then remains valid from its date of execution until expiry of the term of the On-Supply Agreement. Growers who sign a GPA are under no obligation to choose QSL as a GEI Sugar Marketer in the future, but continue to have the option to do so without resubmitting the GPA paperwork.

Key information sought in the GPA includes:

- Grower contact details
- Business entity information, including your ABN
- Details of your designated Pricing Manager and anyone else you wish to authorise to access your QSL Direct account
- Payment directions (i.e. bank account details), including arrangements for liens and other third-party payments. Note: This section only needs to be completed if you are being paid directly by QSL



## COMPLETING THE PAPERWORK

While you will receive your GPA via email, a hardcopy of this document will also be available by contacting your local QSL regional office or QSL Grower Services Team representative.

You can return your completed GPA via the following options:

- You can scan and email your GPA to [qslirect@qsl.com.au](mailto:qslirect@qsl.com.au)
- You can post your hardcopy GPA to **GPO Box 891, Brisbane, Qld, 4001**
- You can return your hardcopy GPA to your local QSL regional office (see office details below)

## WHAT HAPPENS NEXT?

QSL will process your GPA but will not activate it until we have received confirmation from your Miller that you have also:

1. Elected QSL as a **GEI Sugar Marketer**; and
2. Have a valid **CSA** in place

Once these actions have been verified, QSL will issue you with log-in details for the **QSL Direct** online grower portal. All pool and individual pricing nominations, payment arrangements and information and other QSL services will be managed through the QSL Direct portal.

For more information on QSL Direct, please refer to the **QSL Direct Fact Sheet** available in the Growers section of our website at [www.qsl.com.au](http://www.qsl.com.au).

## HELP AND INFORMATION

A guide to completing the QSL GPA will accompany your GPA when you receive it via email. This will also be available on our website ([www.qsl.com.au](http://www.qsl.com.au)) or from your local QSL Regional Office.

Your QSL Grower Services Team is also available to provide assistance. To make an appointment, contact:

REGION	OFFICE LOCATION	REPRESENTATIVE
<b>Herbert River</b>	11 Lannercost Street Ingham Qld 4850	Grower Relationship Officer Jonathan Pavetto P: 0428 664 057 E: <a href="mailto:jonathan.pavetto@qsl.com.au">jonathan.pavetto@qsl.com.au</a>
<b>Burdekin</b>	Young Street Ayr, Qld 4807	Grower Relationship Officer Rebecca Love P: 0429 054 330 E: <a href="mailto:rebecca.love@qsl.com.au">rebecca.love@qsl.com.au</a>
<b>Burdekin and Herbert River</b>		Grower Relationship Manager Gregory Watson P: 0411 230 800 E: <a href="mailto:gregory.watson@qsl.com.au">gregory.watson@qsl.com.au</a>
<b>Proserpine</b>	88 Main Street Proserpine Qld 4800	Grower Relationship Manager Caitlin Davy P: 0429 804 876 E: <a href="mailto:caitlin.davy@qsl.com.au">caitlin.davy@qsl.com.au</a>



<b>Plane Creek</b>	36 Broad Street Sarina Qld 4737	Grower Relationship Officer Kathy Zanco P: 0437 645 342 E: <a href="mailto:kathy.zanco@qsl.com.au">kathy.zanco@qsl.com.au</a>
<b>Mackay</b>	Suite 11, Level 2, Canegrowers building 120 Wood Street Mackay Qld 4740	Grower Relationship Officer Sonia Ball P: 0418 978 120 P: 4967 4618 E: <a href="mailto:sonia.ball@qsl.com.au">sonia.ball@qsl.com.au</a>
<b>Mackay, Proserpine and Plane Creek</b>		Grower Relationship Manager Cathy Kelly P: 0409 285 074 E: <a href="mailto:cathy.kelly@qsl.com.au">cathy.kelly@qsl.com.au</a>