

# WHY CHOOSE QSL?



QSL is the largest marketer of Queensland sugar and your trusted partner for GEI Sugar marketing and pricing services.

**To use QSL for the 2019 Season, you must nominate QSL as a marketer by 31 October 2018.**

## NEW FOR 2019

### > SELF-MANAGED HARVEST

A new pricing product which enables growers to manage their own production risk by pricing their Harvest Pool allocation against the four individual futures contracts available each season.

### > PRE-CRUSH ADVANCE PAYMENT

Increase your pre-harvest cash flow with this new payment option where you receive a March payment of \$50/tonne for up to half of your estimated QSL GEI Sugar (less admin & finance costs of approx. \$1/t IPS sugar).

### LOYALTY PAYS - LOCK IN YOUR BONUS TODAY

QSL paid over \$1.2m in Loyalty Bonuses to growers in the 2017 Season. See your QSL rep for details of how you can secure this bonus in 2018 and beyond.

## THE QSL ADVANTAGE



**Owned by you, focused on you:** We're a Queensland company owned by the state's growers & millers. We exist solely to serve our industry and help it prosper.



**Passing on the value:** We're an income-tax exempt, pass-through industry service organisation – minimising costs. We pass on all net value created & don't 'clip the ticket'.



**Pricing and payment options:** Our expanded range of pricing and payment products gives you more tools to help manage your business.



**Experienced professionals:** Our Qld-based marketing & pricing team leverages global networks and long-term customer relationships with the aim of maximising returns.



**Above & Beyond:** From SMS & email updates to a chat over a cuppa, the QSL team is there to provide support where and when you need it.

Visit [www.qsl.com.au](http://www.qsl.com.au) for more details about our 2019-Season product range and our full Pricing Pool Terms.